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## Full Report on Manufacturers' Shipments, Inventories and Orders March 2012

## **Summary**

New orders for manufactured goods in March, down two of the last three months, decreased \$7.1 billion or 1.5 percent to \$460.5 billion, the U.S. Census Bureau reported today. This followed a 1.1 percent February increase. Excluding transportation, new orders increased slightly.

Shipments, up ten consecutive months, increased \$3.3 billion or 0.7 percent to \$466.2 billion. This followed a 0.1 percent February increase.

Unfilled orders, up twenty-three of the last twenty-four months, increased \$0.5 billion or 0.1 percent to \$930.6 billion. This followed a 1.2 percent February increase. The unfilled orders-to-shipments ratio was 6.17, down from 6.24 in February.

Inventories, up twenty-nine of the last thirty months, increased \$1.9 billion or 0.3 percent to \$618.4 billion. This was at the highest level since the series was first published on a NAICS basis in 1992 and followed a 0.3 percent February increase. The inventories-to-shipments ratio was 1.33, unchanged from February.

#### **New Orders**

New orders for manufactured durable goods in March, down two of the last three months, decreased \$8.4 billion or 4.0 percent to \$203.0 billion, revised from the previously published 4.2 percent decrease. This followed a 1.9 percent February increase.

Transportation equipment, also down two of the last three months, had the largest decrease, \$7.1 billion or 12.6 percent to \$49.6 billion.

New orders for manufactured nondurable goods increased \$1.4 billion or 0.5 percent to \$257.4 billion.

#### **Shipments**

Shipments of manufactured durable goods in March, up three of the last four months, increased \$2.0 billion or 0.9 percent to \$208.8 billion, revised from the previously published 1.0 percent increase. This followed a 0.3 percent February decrease.

Machinery, up four of the last five months, had the

largest increase, \$2.0 billion or 6.5 percent to \$32.9 billion.

Shipments of manufactured nondurable goods, up four of the last five months, increased \$1.4 billion or 0.5 percent to \$257.4 billion. This followed a 0.5 percent February increase. Food products, up following two consecutive monthly decreases, led the increase, up \$0.8 billion or 1.2 percent to \$61.5 billion.

#### **Unfilled Orders**

Unfilled orders for manufactured durable goods in March, up twenty-three of the last twenty-four months, increased \$0.5 billion or 0.1 percent to \$930.6 billion, revised from the previously published slight increase. This followed a 1.2 percent February increase.

Computers and electronic products, up three consecutive months, had the largest increase, \$0.6 billion or 0.5 percent to \$125.4 billion.

#### **Inventories**

Inventories of manufactured durable goods in March, up twenty-seven consecutive months, increased \$1.8 billion or 0.5 percent to \$375.1 billion, revised from the previously published 0.4 percent increase. This was at the highest level since the series was first published on a NAICS basis and followed a 0.3 percent February increase.

Transportation equipment, also up twenty-seven consecutive months, had the largest increase, \$0.8 billion or 0.7 percent to \$118.1 billion.

Inventories of manufactured nondurable goods, up six of the last seven months, increased slightly to \$243.2 billion. This followed a 0.3 percent February increase. Plastic and rubber products, up three consecutive months, drove the increase, up \$0.3 billion or 1.3 percent to \$21.2 billion.

By stage of fabrication, March materials and supplies increased 0.7 percent in durable goods and 0.4 percent in nondurable goods. Work in process increased 0.2 percent in durable goods and decreased 0.8 percent in nondurable goods. Finished goods increased 0.6 percent in durable goods and 0.1 percent in nondurable goods.

Figures in text are adjusted for seasonality, but not for inflation. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="https://www.census.gov/m3">https://www.census.gov/m3</a>.

The advance report on durable goods for April is scheduled for release on May 24, 2012, at 8:30 a.m. EDT and the full report on June 4, 2012, at 10:00 a.m. EDT. See back page for survey description.

Table 1. Value of Manufacturers' Shipments for Industry Groups<sup>1</sup>

[Estimates are shown in millions of	uonars a		sonally Ac		ın (ne	wanufa	icturers'	ənipmen:		tories, ar easonally		ourvey.]	
		Monthly			ent Cha	inge		Mon	thly	,	Y	ear to date	
Industry	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Feb Mar.	Jan Feb.	Dec Jan.	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Mar. 2011	2012 <sup>p</sup>	2011	Percent 2012/ 2011
All manufacturing industries Excluding transportation Excluding defense With unfilled orders	466,196 416,294 456,316 150,947	462,882 413,570 453,731 149,133	462,315 411,853 452,261 150,201	0.7 0.7 0.6 1.2	0.1 0.4 0.3 -0.7		490,637 434,293 479,451 164,421	442,310 393,312 433,261 143,868	425,465 382,008 417,459 134,428	471,211 416,712 459,293 156,045	1,358,412 1,209,613 1,330,171 442,717	1,261,012 1,124,562 1,230,779 404,616	7.7 7.6 8.1 9.4
Durable goods industries	208,780	206,821	207,421	0.9	-0.3	0.1	225,105	199,570	187,726	213,963	612,401	561,348	9.1
Wood products	26,678 11,166 13,572 1,940 26,073 32,915 2,886	5,466 7,789 27,213 11,369 13,900 1,944 26,085 30,918 2,691	5,669 7,831 27,252 11,490 13,855 1,907 26,397 29,950 2,669	1.6 -0.9 -2.0 -1.8 -2.4 -0.2 0.0 6.5	-3.6 -0.5 -0.1 -1.1 0.3 1.9 -1.2 3.2 0.8	-4.6 -3.9 -4.6 -3.9 0.2 0.8 -5.4 4.1	5,546 7,690 28,861 12,355 14,435 2,071 26,983 36,766 3,624	5,015 6,757 27,354 11,444 13,992 1,918 24,842 29,992 2,935	4,803 6,630 26,189 11,160 13,256 1,773 24,304 26,859 2,359	5,329 7,955 24,661 12,523 10,437 1,701 26,250 32,847 2,952	15,364 21,077 82,404 34,959 41,683 5,762 76,129 93,617 8,918	14,348 21,066 65,329 33,325 27,436 4,568 70,346 82,752 7,194	7.1 0.1 26.1 4.9 51.9 26.1 8.2 13.1 24.0
Construction machinery	4,301 1,694 3,367 656	4,286 1,669 3,269 644	4,392 1,568 3,055 641	0.3 1.5 3.0 1.9	-2.4 6.4 7.0 0.5		4,553 1,816 4,235 766	4,071 1,662 2,945 612	4,061 1,480 2,549 516	3,908 1,705 3,958 804	12,685 4,958 9,729 1,894	10,234 4,613 9,143 2,026	23.9 7.5 6.4 -6.5
Ventilation, heating, air-conditioning, and refrigeration equipment Metalworking machinery Turbines, generators, and other	2,737 2,201	2,620 2,212	2,445 2,187	4.5 -0.5	7.2 1.1	3.3 -3.2	2,844 2,375	2,190 2,043	1,979 1,922	2,667 2,073	7,013 6,340	6,977 5,183	0.5 22.3
power transmission equipment	5,558 2,785 29,512 3,339 775 953	4,074 2,747 30,147 3,557 769 991	3,609 2,691 29,916 3,688 728 994	36.4 1.4 -2.1 -6.1 0.8 -3.8	12.9 2.1 0.8 -3.6 5.6 -0.3	-4.4 -0.5 -7.0 -3.8	5,687 3,103 30,446 3,160 1,186 1,182	4,076 2,737 27,561 2,850 541 764	3,477 2,432 28,075 3,171 522 617	4,362 2,720 31,248 3,905 1,002 1,205	13,240 8,272 86,082 9,181 2,249 2,563	10,756 7,097 87,426 10,777 1,950 2,301	23.1 16.6 -1.5 -14.8 15.3 11.4
equipment  Defense communications equipment  Audio and video equipment  Electronic components  Nondefense search and navigation	2,503 396 259 3,232	2,646 379 231 3,273	2,483 395 223 3,243	-5.4 4.5 12.1 -1.3	6.6 -4.1 3.6 0.9	-41.9 -13.2	2,854 425 256 3,525	2,317 374 193 3,148	1,934 340 190 2,886	3,041 519 256 3,733	7,105 1,139 639 9,559	7,759 1,454 720 9,869	-8.4 -21.7 -11.3 -3.1
equipment  Defense search and navigation	1,222	1,164	1,158	5.0	0.5	-7.3	1,413	1,148	1,000	1,463	3,561	3,445	3.4
equipmentElectromedical, measuring,	2,651	2,718	2,787	-2.5	-2.5	0.9	2,869	2,755	2,328	3,073	7,952	7,965	-0.2
and control instruments Electrical equipment, appliances,	7,411	7,362	7,199	0.7	2.3	-0.8	8,373	6,889	6,413	8,297	21,675	21,631	0.2
and components.  Electric lighting equipment.  Household appliances.  Electrical equipment.  Batteries.  Transportation equipment.  Automobiles.  Light trucks and utility vehicles.  Heavy duty trucks  Motor vehicle bodies, parts,	1,567 3,889 897 49,902 6,020	10,323 979 1,557 3,760 892 49,312 5,993 8,355 2,187	10,424 1,035 1,553 3,789 906 50,462 5,762 8,133 2,175	2.3 4.0 0.6 3.4 0.6 1.2 0.5 -0.1 -0.9	-1.0 -5.4 0.3 -0.8 -1.5 -2.3 4.0 2.7 0.6	3.5 0.1 2.1 1.6 5.7 0.8 7.1	11,409 1,056 1,803 4,336 855 56,344 6,538 9,528 2,331	9,810 963 1,433 3,622 776 48,998 6,083 8,630 2,181	9,297 955 1,250 3,378 769 43,457 5,373 7,317 2,012	11,040 1,031 1,838 4,189 859 54,499 6,050 9,662 1,805	30,516 2,974 4,486 11,336 2,400 148,799 17,994 25,475 6,524	28,871 2,911 4,455 10,668 2,275 136,450 15,209 24,206 4,664	5.7 2.2 0.7 6.3 5.5 9.1 18.3 5.2 39.9
and trailers	4,533 2,290	14,739 8,492 3,811 2,184 5,556 14,012	14,813 9,051 4,608 2,291 5,651 13,869	0.3 -2.4 18.9 4.9 1.7 1.5	-0.5 -6.2 -17.3 -4.7 -1.7		16,201 10,001 5,310 2,514 5,808 15,252	15,032 7,870 3,581 2,240 5,569 13,672	13,824 6,637 3,475 2,020 5,293 12,819	16,458 8,652 4,984 2,584 5,732 14,402	45,057 24,508 12,366 6,774 16,670 41,743	42,804 19,574 12,239 6,911 16,033 38,727	5.3 25.2 1.0 -2.0 4.0 7.8
Nondurable goods industries  Food products Grain and oilseed milling Dairy products Meat, poultry, and seafood products Beverages and tobacco products Beverages Tobacco Textile mills Textile products Apparel Leather and allied products Paper products Paper products Pulp, paper, and paperboard mills Paperboard containers Printing Petroleum and coal products Petroleum refineries Chemical products Pesticides, fertilizers, and other	257,416 61,452 7,958 8,832 17,367 12,610 9,990 2,620 2,558 1,904 313 14,212 6,728 4,193 6,831 76,986 72,098 62,050	256,061 60,702 8,013 8,837 16,811 12,495 9,972 2,523 2,523 1,895 1,423 305 14,131 6,683 4,171 6,757 72,171 62,081	254,894 62,517 8,149 9,100 17,656 12,095 9,829 2,266 2,519 1,905 1,469 314 14,145 6,649 4,190 6,782 74,377 69,902 61,920	0.5 1.2 -0.7 -0.1 3.3 0.9 0.2 3.8 1.4 0.7 -1.3 2.66 0.7 0.5 1.1 0.3 -0.1	0.5 -2.9 -1.7 -2.9 -4.8 3.3 1.5 -3.1 -2.9 -0.1 0.5 -0.5 -0.5 -0.3 3.2 0.3	-0.2 0.8 -1.3 0.5 -5.0 -4.6 -6.6 0.3 -0.6 -0.6 -1.2 -0.6 3.9 3.8	265,532 62,631 8,057 9,013 17,493 12,704 10,084 2,620 2,703 2,019 1,362 328 14,461 6,824 4,308 7,145 77,036 72,583 67,283	242,740 60,091 8,009 8,398 16,913 11,726 9,203 2,523 2,543 1,902 1,410 328 13,724 6,470 4,021 6,356 68,373 64,578 60,106	237,739 60,158 8,055 8,740 16,853 10,780 8,514 2,266 2,375 1,701 1,302 262 13,844 4,055 6,358 67,798 64,413 57,637	257,248 61,784 8,346 9,412 17,275 12,146 9,468 2,678 2,724 1,955 1,255 332 14,978 6,919 4,620 7,460 70,216 66,714 67,577	746,011 182,880 24,121 26,151 51,259 35,210 27,801 7,409 7,621 5,622 4,074 918 42,029 19,892 12,384 19,859 213,207 201,574 185,026	699,664 174,952 24,251 25,679 49,386 32,772 25,529 7,243 7,727 5,315 913 42,755 19,951 12,923 20,379 187,858 178,845 177,970	6.6 4.5 -0.5 1.8 3.8 7.4 8.9 2.3 -1.4 5.8 14.7 -0.5 -1.7 -0.3 -4.2 -2.6 13.5 12.7 4.0
agricultural chemicals	5,403 15,109 2,681 17,092	5,306 15,326 2,710 16,993	5,604 15,277 2,762 16,851	1.8 -1.4 -1.1 0.6	-5.3 0.3 -1.9 0.8	0.1 1.1	8,009 15,326 2,824 17,860	5,266 14,854 2,561 16,181	4,588 14,403 2,390 15,524	7,388 16,953 2,688 16,821	17,863 44,583 7,775 49,565	16,340 45,487 6,926 45,472	9.3 -2.0 12.3 9.0

Preliminary Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

See note at end of Table 2 relating to survey error and revision.

<sup>&</sup>lt;sup>2</sup> Estimates and percent changes of shipments for the semiconductor industry are no longer shown separately, but are included in computers and electronic products, and all other applicable aggregate totals.

Table 2. Value of Manufacturers' New Orders for Industry Groups<sup>1</sup>

		S	easonally	Adjusted					Not Se	easonally A	Adjusted			
		Monthly		Per	cent Chan	ige		Mon	ithly		Υ	ear to date		
Industry	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Feb Mar.	Jan Feb.	Dec Jan.	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Mar. 2011	2012 <sup>p</sup>	2011	Percent 2012/ 2011	
All manufacturing industries 2	460,458	467,535	462,357	-1.5	1.1	-1.1	489,561	453,204	429,490	478,410	1,372,255	1,273,190	7.8	
Excluding transportation 2	410,843	410,798	406,628	0.0	1.0	-0.5	432,736	395,938	379,750	418,067	1,208,424	1,126,332	7.3	
Excluding defense 2	450,522	458,061	453,901	-1.6	0.9	-1.3	475,670	443,138	421,137	463,734	1,339,945	1,235,129	8.5	
With unfilled orders <sup>2</sup>	151,420	160,289	156,705	-5.5	2.3	-4.9	168,011	160,845	146,635	167,636	475,491	435,263	9.2	
Durable goods industries <sup>2</sup>	203,042	211,474	207,463	-4.0	1.9	-3.5	224,029	210,464	191,751	221,162	626,244	573,526	9.2	
Primary metals	26,253	26,780	26,671	-2.0	0.4	-8.0	28,495	27,697	27,030	25,148	83,222	68,033	22.3	
Iron and steel mills	10,879	11,054	10,884	-1.6			12,081	11,750	11,766	12,675	35,597	34,844	2.2	
Aluminum and nonferrous metals	13,446	13,692	13,796	-1.8			14,392	13,883	13,310	10,685	41,585	28,258	47.2	
Ferrous metal foundries	1,928	2,034	1,991	-5.2	2.2	-0.3	2,022	2,064	1,954	1,788	6,040	4,931	22.5	
Fabricated metal products	26,639	26,756	26,626	-0.4	0.5		28,804	26,574	25,028	27,758	80,406	74,802	7.5	
Machinery  Construction machinery	32,938 4,178	33,573 4,348	31,091 4,660	-1.9 -3.9	8.0 -6.7	-8.8 4.2	36,983 4,298	33,706 4,433	29,578 4,677	35,377 4,083	100,267 13,408	90,860 11,385	10.4 17.8	
Mining, oil field, and	1.078	2.045	1,728	-47.3	18.3	-21.9	908	2.181	1.735	2.165	4,824	5.844	-17.5	
gas field machinery Industrial machinery	3,803	3,582	2,944	6.2	21.7	-21.9	4,647	3,195	2,945	4,171	10,787	9,423	14.5	
Photographic equipmentVentilation, heating, air-conditioning,	612	668	668	-8.4	0.0	20.6	696	667	626	750	1,989	2,059	-3.4	
and refrigeration equipment	3,050	3,838	2,434	-20.5	57.7	-2.1	3,792	3,601	1,895	3,587	9,288	9,045	2.7	
Metalworking machinery	2,251	2,304	2,267	-2.3	1.6	-4.1	2,400	2,260	2,147	2,127	6,807	5,934	14.7	
Turbines, generators, and other														
power transmission equipment	5,747	4,617	4,242	24.5	8.8		5,861	4,584	4,095	4,782	14,540	11,388	27.7	
Material handling equipment	2,799	2,819	2,780	-0.7	1.4	-6.6	3,170	2,941	2,596	2,921	8,707	7,604	14.5	
Computers and electronic products 2	23,913	24,334	23,864	-1.7	2.0	2.4	27,074	23,418	20,579	27,230	71,071	71,013	0.1	
Computers Nondefense communications	3,464	3,472	3,448	-0.2	0.7	-11.4	3,285	2,765	2,931	3,989	8,981	10,538	-14.8	
equipment	2,968	3,037	2,652	-2.3	14.5	2.3	3,154	3,065	2,070	2,722	8,289	7,397	12.1	
Defense communications equipment	388	339	284	14.5	19.4	-9.8	632	304	285	577	1,221	1,505	-18.9	
Electronic components	3,257	3,328	3,237	-2.1	2.8	-1.3	3,485	3,337	2,993	3,635	9,815	9,850	-0.4	
Nondefense search and navigation equipment	1,475	1,406	1,348	4.9	4.3	4.9	1,668	1,497	1,252	1,067	4,417	3,481	26.9	
Defense search and navigation	1,473	1,400	1,340	4.5	4.5	4.3	1,008	1,497	1,232	1,007	4,417	3,401	20.9	
equipment	2,722	2,849	2,880	-4.5	-1.1	17.9	3,298	3,345	2,354	3,134	8,997	8,928	0.8	
Electromedical, measuring,	2,722	2,013	2,000	1.5	• • • • • • • • • • • • • • • • • • • •	17.5	3,230	3,313	2,331	3,131	0,337	0,320	0.0	
and control instruments	7,092	7,358	7,514	-3.6	-2.1	6.8	8,391	7,108	6,873	9,281	22,372	23,257	-3.8	
Electrical equipment, appliances,	,	,	,-				-,	,	,,,	-, -	,-	-, -		
and components	10,547	10,273	10,554	2.7	-2.7	-0.6	11,152	10,368	10,348	11,330	31,868	31,085	2.5	
Electric lighting equipment	1,019	941	1,006	8.3			1,063	932	942	1,032	2,937	2,951	-0.5	
Household appliances	1,623	1,487	1,450	9.1	2.6		1,759	1,475	1,370	1,836	4,604	4,742	-2.9	
Electrical equipment	3,881	3,774	4,058	2.8	-7.0		4,219	3,826	3,981	4,403	12,026	11,725	2.6	
Transportation equipment	49,615	56,737	55,729	-12.6	1.8	-5.2	56,825	57,266	49,740	60,343	163,831	146,858	11.6	
Motor vehicle bodies, parts,	14000	14055	147-0		, ,	, ,	16.065	15 2	12.053	16.16.	45.100	42.0-		
and trailers	14,862	14,855	14,713	0.0	1.0	-1.0	16,000	15,249	13,853	16,191	45,102	42,854	5.2	
Nondefense aircraft and parts	8,424	16,089	16,427	-47.6 15.5	-2.1	-17.2	9,493	15,973	13,005 3,900	12,823	38,471	25,428	51.3 0.6	
Defense aircraft and parts Ships and boats	5,215 1,364	4,515 1,489	3,938 1,648	-8.4	14.7 -9.6	1.4 10.2	7,001 1,645	4,200 2,203	2,137	5,774 3,599	15,101 5,985	15,014 9,518	-37.1	
Furniture and related products	5,739	5,770	5,626	-8.4 -0.5	-9.6 2.6		6,301	6,007	2,137 5,263	6,325	17,571	16,788	-37.1 4.7	
·	257,416	-	254,894	0.5	0.5	1.4		-	-		746,011	699,664	6.6	
Nondurable goods industries	237,416	∠30,001	254,894	0.5	0.5	1.0	265,532	242,740	237,739	257,248	746,011	099,004	0.6	

Preliminary Revised data due to late receipts and concurrent seasonal adjustment.

Note: Estimates of manufacturers' shipments, inventories and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response, and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations see <a href="https://www.census.gov/manufacturing/m3/">https://www.census.gov/manufacturing/m3/</a>>.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Data on new orders are not available for the semiconductor industry. Estimates and percent changes for new orders exclude semiconductor industry data.

Table 3. Value of Manufacturers' Unfilled Orders for Industry Groups<sup>1</sup>

<u>[Estimates are snown in millions of </u>	uonars an		Seasonally A		viariuract	urers sin	ipinients, in		easonally Adj		
		Monthly		Pe	rcent Chan	ae		Mor	nthly		Percent
Industry	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Feb Mar.	Jan Feb.	Dec Jan.	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Mar. 2011	Change Mar. 12/11
All manufacturing industries 2	930,640	930,167	919,011	0.1	1.2	0.7	943,137	939,547	922,570	860,105	9.7
Excluding transportation <sup>2</sup> Excluding defense <sup>2</sup>	388,133 763,643	387,373 763,226	383,642 752,393	0.2 0.1	1.0 1.4	0.3 1.1	393,644 771,945	390,535 771,060	381,826 755,100	360,437 688,873	9.2 12.1
Durable goods industries <sup>2</sup>	930,640	930,167	919,011	0.1	1.2	0.7	943,137	939,547	922,570	860,105	9.7
Primary metals	33,080 18,381 10,816 3,883 67,834 124,904 10,826	33,505 18,668 10,942 3,895 67,268 124,881 10,949	33,938 18,983 11,150 3,805 66,597 122,226 10,887	-1.3 -1.5 -1.2 -0.3 0.8 0.0	-1.3 -1.7 -1.9 2.4 1.0 2.2 0.6	-1.7 -3.1 -0.5 2.3 0.3 0.9 2.5	34,395 19,271 11,155 3,969 68,988 125,584 11,162	34,761 19,545 11,198 4,018 67,167 125,367 11,417	34,418 19,239 11,307 3,872 65,435 121,653 11,055	34,365 21,041 10,082 3,242 63,744 102,386 9,099	0.1 -8.4 10.6 22.4 8.2 22.7 22.7
Mining, oil field, and gas field machinery Industrial machinery Photographic equipment Ventilation, heating, air-conditioning,	13,021 14,461 1,945	13,637 14,025 1,989	13,261 13,712 1,965	-4.5 3.1 -2.2	2.8 2.3 1.2	1.2 -0.8 1.4	12,757 14,525 1,930	13,665 14,113 2,000	13,146 13,863 1,945	9,917 14,168 1,912	28.6 2.5 0.9
and refrigeration equipment Metalworking machinery Turbines, generators, and other	21,979 6,036	21,666 5,986	20,448 5,894	1.4 0.8	6.0 1.6	-0.1 1.4	22,016 6,144	21,068 6,119		19,148 5,019	15.0 22.4
power transmission equipment Material handling equipment	25,729 8,840	25,540 8,826	24,997 8,754	0.7	2.2 0.8	2.6 1.0	8,995	25,687 8,928	,	15,317 8,070	68.8 11.5
Computers and electronic products <sup>2</sup> Computers  Nondefense communications	125,401 3,244	124,789 3,119	124,099 3,204	0.5 4.0	0.6 -2.7	0.3 -7.0	127,369 3,244	126,075 3,119	124,135 3,204	125,927 3,415	1.1 -5.0
equipment	23,971	23,506	23,115	2.0	1.7	0.7	24,241	23,941	23,193	22,882	5.9
Defense communications equipment Electronic components Nondefense search and navigation	5,007 11,876	5,015 11,851	5,055 11,796	-0.2 0.2	-0.8 0.5	-2.1 -0.1	5,171 11,893	4,964 11,933		6,398 11,412	-19.2 4.2
equipment  Defense search and navigation	10,168	9,915	9,673	2.6	2.5	2.0	10,280	10,025	9,676	8,561	20.1
equipment Electromedical, measuring,	43,514	43,443	43,312	0.2	0.3	0.2	44,420	43,991	43,401	44,993	-1.3
and control instruments Electrical equipment, appliances,	27,621	27,940	27,944	-1.1	0.0	1.1	28,120	28,102	27,883	28,266	-0.5
and components Electric lighting equipment	28,266 951	28,276 950	28,326 988	0.0 0.1	-0.2 -3.8	0.5 -2.9	28,632 907	28,889 900	28,331 931	25,466 1,057	12.4 -14.2
Household appliances	858	802	872	7.0	-8.0	-10.6	935	979		991	-5.7
Electrical equipmentTransportation equipment	15,606 542,507	15,614 542,794	15,600 535,369	-0.1 -0.1	0.1 1.4	1.8 1.0	15,599 549,493	15,716 549,012	15,512 540,744	14,094 499,668	10.7 10.0
and trailers Nondefense aircraft and parts Defense aircraft and parts Ships and boats.	14,132 391,591 56,268 14,897	14,052 391,459 55,586 15,823	13,936 383,862 54,882 16,518	0.6 0.0 1.2 -5.9	0.8 2.0 1.3 -4.2	-0.7 2.0 -1.2 -3.7	14,450 395,354 57,959 15,436	14,651 395,862 56,268 16,305	14,434 387,759 55,649 16,342	13,846 343,270 54,880 19,543	4.4 15.2 5.6 -21.0
Furniture and related products	7,145	7,058	6,844	1.2	3.1	-0.4		6,680		6,985	2.7

<sup>&</sup>lt;sup>P</sup> Preliminary Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Data on unfilled orders are not available for the semiconductor industry. Estimates and percent changes for unfilled orders exclude semiconductor industry data. See note at end of Table 2 relating to survey error and revision.

Table 4. Value of Manufacturers' Inventories for Industry Groups<sup>1</sup>

			Seasonally A						easonally Ad	justed	
		Monthly		Pe	rcent Chan	ige		Mor	nthly		Percent
Industry	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Feb Mar.	Jan Feb.	Dec Jan.	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Mar. 2011	Change Mar. 12/11
All manufacturing industries	618,352	616,459	614,564	0.3	0.3	0.6	616,523	616,914	609,647	578,111	6.6
Excluding transportation	500,270	499,211	497,833	0.2 0.4	0.3 0.3	0.7 0.6	499,136	499,883	493,720	473,190	5.5 7.2
Excluding defense	593,531 308,634	591,077 307,390	589,240 305,683	0.4	0.3		591,622 306,670	591,469 307,502		552,077 282,882	8.4
Durable goods industries	375,104	373,255	372,165	0.5	0.3	0.6	373,176	374,309		346,474	7.7
=	8,679			-0.5	-0.1	-1.3	8,814			,	0.9
Wood products  Nonmetallic mineral products	11,354	8,720 11,295	8,731 11,262	0.5	0.3	0.1	11,606	8,981 11,481	8,857 11,240	8,732 10,784	7.6
Primary metals	34,845	34,934	34,642	-0.3	0.8		34,278	34,434		32,096	6.8
Iron and steel mills	21,820 10,899	21,924 10,901	21,733 10,792	-0.5 0.0	0.9 1.0	0.9 -0.8	21,265 10.857	21,439 10,830	20,995 10,709	19,524 10,604	8.9 2.4
Ferrous metal foundries	2,126	2,109	2,117	0.8	-0.4	1.1	2,156	2,165		1,968	9.6
Fabricated metal products	46,440	46,418	46,153	0.0	0.6		46,467	46,523	46,114	43,644	6.5 12.0
Machinery	62,466 3,601	62,139 3,654	61,636 3,600	0.5 -1.5	0.8 1.5		62,742 3,881	63,093 4,044	61,542 3,758	56,013 3,371	15.1
Construction machinery	6,528	6,292	6,242	3.8	0.8		6,653	6,393		5,155	29.1
Mining, oil field, and gas field machinery	8,029	7,995	7,863	0.4	1.7	2.0	8,049	7,991	7,753	6,759	19.1
Industrial machinery	6,904	6,895	7,056	0.1	-2.3	-3.8	6,897	6,911	6,901	6,498	6.1
Photographic equipment	1,573	1,552	1,559	1.4	-0.4	2.5	1,496	1,545	1,587	1,488	0.5
Ventilation, heating, air-conditioning, and refrigeration equipment	3,946	3,998	3,952	-1.3	1.2	1.1	4,026	4,031	3,767	4,239	-5.0
Metalworking machinery	5,450	5,296	5,216		1.5	1.5	5,366	5,180		4,269	25.7
Turbines, generators, and other power transmission equipment	7,914	8,023	7,845	-1.4	2.3	8.4	7,717	8,203	7,859	6,740	14.5
Material handling equipment	3,768	3,717	3,650	1.4	1.8	3.0	3,715	3,708		3,358	10.6
Computers and electronic products 2	48,134	47,593	47,635	1.1	-0.1	0.7	47,308	47,812	47,583	46,484	1.8
Computers Computer storage devices	3,219 1,375	3,082 1,333	3,154 1,328	4.4 3.2	-2.3 0.4	0.3 -1.6	3,102 1,281	3,060 1,323		2,599 1,227	19.4 4.4
Other peripheral equipment	1,373	1,487	1,526	0.5	-2.4	1.6	1,443	1,525		1,227	4.4
Nondefense communications	7.240		7.140			2.6	7.074	7.226	7.276		2.5
equipment  Defense communications equipment	7,248 2,081	7,197 2,064	7,148 2,031	0.7 0.8	0.7 1.6	2.6 1.0	7,074 2,081	7,326 2,064	7,276 2,031	6,835 2,596	3.5 -19.8
Audio and video equipment	495	497	510	-0.4	-2.5	-3.4	433	460		453	-4.4
Electronic components	7,415	7,368	7,328	0.6	0.5	1.4	7,253	7,429	7,463	7,081	2.4
Nondefense search and navigation equipment	3,457	3,478	3,373	-0.6	3.1	0.7	3,467	3,480	3,310	3,214	7.9
Defense search and navigation											
equipment Electromedical, measuring	2,705	2,642	2,681	2.4	-1.5	1.0	2,726	2,661	2,650	2,871	-5.1
and control instruments	12,500	12,557	12,500	-0.5	0.5	-0.5	12,300	12,649	12,541	12,286	0.1
Electrical equipment, appliances,	15.000	15.050	15.005	0.3	0.7	2.5	15.753	15.073	15.040	15 246	2.2
and components Electric lighting equipment	15,809 1,865	15,850 1,860	15,965 2,022	-0.3 0.3	-0.7 -8.0	3.5 12.6	15,753 1,843	15,972 1,857	15,840 1,997	15,246 1,655	3.3 11.4
Household appliances	2,120	2,112	2,093	0.4	0.9	-0.2	2,079	2,129	2,071	2,216	-6.2
Electrical equipment Batteries	5,004 1,063	4,964 1,068	4,970 1,062	0.8 -0.5	-0.1 0.6	1.7 0.5	4,934 1,078	5,022 1,068	5,003 1,037	4,796 1,088	2.9 -0.9
Transportation equipment	118,082	117,248	116,731	0.7	0.4	0.3	117,387	117,031	115,927	104,921	11.9
Automobiles	3,449	3,211	3,143	7.4	2.2	-5.4	3,308	3,253	3,237	2,755	20.1
Light trucks and utility vehicles Heavy duty trucks	3,083 1,413	3,180 1,408	3,443 1,401	-3.1 0.4	-7.6 0.5		3,063 1,360	3,147 1,387		2,917 1,415	5.0 -3.9
Motor vehicle bodies, parts,											
and trailers Nondefense aircraft and parts	18,841 66,130	18,713 65,184	18,812 64,467	0.7 1.5	-0.5 1.1		18,762 65,823	18,842 64,742		17,253 55,360	8.7 18.9
Defense aircraft and parts	14,288	14,835	14,616		1.5			14,782		14,329	-1.0
Ships and boats	3,339	3,363	3,469		-3.1	-1.2	3,472	3,463		3,544	-2.0
Furniture and related products  Miscellaneous durable goods	6,652 22,643	6,632 22,426	6,683 22,727	0.3 1.0	-0.8 -1.3			6,554 22,428		6,635 21,919	-1.8 1.8
Nondurable goods industries	243,248	243,204	242,399	0.0		0.7	243,347	242,605		231,637	5.1
-							-				
Food products Grain and oilseed milling	45,538 5,442	45,471 5,389	45,204 5,262	0.1 1.0	0.6 2.4	0.4 -0.6	44,502 5,409	45,299 5,556		42,998 5,599	3.5 -3.4
Dairy products	6,030	6,045	6,042	-0.2	0.0	-1.4	5,982	5,959	5,807	5,653	5.8
Meat, poultry, and seafood products	8,564	8,535	8,471	0.3	0.8	0.6	8,494	8,576		8,392	1.2
Beverage and tobacco products Beverages	16,982 13,537	16,808 13,381	16,819 13,365	1.0 1.2	-0.1 0.1	0.0 -0.1	17,274 13,722	17,162 13,556	17,171 13,500	16,600 13,019	4.1 5.4
Tobacco	3,445	3,427	3,454	0.5	-0.8	0.4	3,552	3,606	3,671	3,581	-0.8
Textile mills Textile products	3,609 3,040	3,601 3,038	3,602 3,055	0.2 0.1	0.0 -0.6	-0.5 -2.2	3,565 3,024	3,591 3,040	3,606 3,048	3,389 2,924	5.2 3.4
Apparel	3,040 2,763	3,038 2,753	3,055 2,757	0.1	-0.6 -0.1	-2.2 0.8	3,024 2,647	3,040 2,709	3,048 2,780	2,924 2,311	14.5
Leather and allied products	897	902	898	-0.6	0.4	-1.1	876	908	922	855	2.5
Paper products Pulp, paper, and paperboard mills	13,946 5,958	13,884 5,965	13,853 5,974	0.4 -0.1	0.2 -0.2	0.5 0.9	13,975 5,994	13,968 6,037	13,880 6,012	14,000 5,996	-0.2 0.0
Paperboard containers	4,064	4,021	3,980	1.1	1.0		4,086	4,075		4,040	1.1
Printing	5,324	5,336	5,321	-0.2	0.3	0.0	5,319	5,341	5,197	5,629	-5.5
Petroleum and coal products Petroleum refineries	57,374 53,688	58,076 54,275	57,326 53,459	-1.2 -1.1	1.3 1.5	2.4 2.6	58,237 54,655	56,501 52,733	54,374 50,500	51,786 48,666	12.5 12.3
Chemical products	72,537	72,362	72,793	0.2	-0.6		72,563	72,910		71,021	2.2
Pesticides, fertilizers, and other	י פי	2 024	4.053	2.6	2.0	2.2	4 245	4615	4 560	4 112	י כ
agricultural chemicals Pharmaceuticals and medicines	3,832 24,708	3,934 24,881	4,052 25,038	-2.6 -0.7	-2.9 -0.6	-2.3 0.3	4,245 24,556	4,615 24,878		4,113 24,926	3.2 -1.5
Paints, coatings, and adhesives	2,956	3,071	3,077	-3.7	-0.2	0.7	3,049	3,175	3,080	3,208	-5.0
Plastics and rubber products	21,238	20,973	20,771	1.3	1.0	0.3	21,365	21,176	20,767	20,124	6.2

<sup>&</sup>lt;sup>r</sup> Revised data due to late receipts and concurrent seasonal adjustment.

Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

2 Estimates of inventories for the semiconductor industry data are included in computers and electronic products and all other applicable agregates totals, but are not shown separately. See note at end of Table 2 relating to survey error and revision.

Table 5. Value of Manufacturers' Shipments, New Orders, Unfilled Orders, and Total Inventories for Topical Series<sup>1, 2</sup>

lestimates are snown in millions of	i uonai s		sonally A		II OIII ti	ne iviai	luracture	is snipi		Adjusted			
		Monthly			cent Cha	nge		Mor	nthly			o date	Percent
Industry	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Feb Mar.	Jan Feb.	Dec Jan.	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Mar. 2011	2012 <sup>p</sup>	2011	Change <sup>6</sup> 2012/ 2011
SHIPMENTS													
All manufacturing industries	466,196	462,882	462,315	0.7	0.1	0.6	490,637	442,310	425,465	471,211	1,358,412	1,261,012	7.7
Construction materials and supplies Information technology Computers and related products Motor vehicle and parts	38,796 23,911 5,067 31,313	38,396 24,150 5,317 31,274	38,787 23,993 5,410 30,883	1.0 -1.0 -4.7 0.1	0.7	1.5 -2.3 -4.6 2.2			20,468 4,310	37,500 27,050 6,112 33,975	106,926 68,806 13,993 95,050	99,572 69,676 15,028 86,883	7.4 -1.2 -6.9 9.4
Capital goods Nondefense capital goods <sup>3</sup> Excluding aircraft Defense capital goods <sup>4</sup>	80,309 72,868 67,783 7,441	78,278 71,420 66,042 6,858	78,452 70,984 65,061 7,468	2.6 2.0 2.6 8.5		-0.9 -0.8 -2.8 -2.2	80,787			84,291 74,860 69,836 9,431	231,659 210,240 195,180 21,419	214,577 190,525 179,901 24,052	8.0 10.3 8.5 -10.9
Consumer goods Consumer durable goods Consumer nondurable goods	204,338 27,650 176,688	27,328	26,825	0.5 1.2 0.4		1.3 3.1 1.1	209,938 30,964 178,974	27,744	24,236	203,087 29,966 173,121	592,842 82,944 509,898	552,466 76,531 475,935	7.3 8.4 7.1
NEW ORDERS													
All manufacturing industries 5	460,458	467,535	462,357	-1.5	1.1	-1.1	489,561	453,204	429,490	478,410	1,372,255	1,273,190	7.8
Construction materials and supplies Information technology Computers and related products Motor vehicle and parts	38,897 24,395 5,192 31,393	39,593 24,853 5,232 31,390	38,852 24,429 5,170 30,783	-1.8 -1.8 -0.8 0.0	1.7 1.2	2.9 -7.7	27,541 5,653	36,485 24,107 4,070 32,143	21,498 4,070	39,103 27,545 6,196 33,708	110,347 73,146 13,793 95,095	103,869 72,614 14,789 86,933	6.2 0.7 -6.7 9.4
Capital goods Nondefense capital goods <sup>3</sup> Excluding aircraft Defense capital goods <sup>4</sup>	81,134 73,469 68,579 7,665	88,532 81,585 68,617 6,947	86,995 80,744 66,781 6,251	-8.4 -9.9 -0.1 10.3		-3.4 -5.0 -3.4 23.1	80,990	87,949 80,306 67,529 7,643	72,790 62,301	93,906 82,031 72,739 11,875	258,928 234,086 205,482 24,842	236,324 204,920 189,253 31,404	9.6 14.2 8.6 -20.9
Consumer goods Consumer durable goods Consumer nondurable goods	204,265 27,577 176,688	203,411 27,340 176,071	201,859 26,661 175,198	0.4 0.9 0.4	0.8 2.5 0.5	1.2 2.0 1.1		194,399 28,058 166,341		203,193 30,072 173,121	593,208 83,310 509,898	553,037 77,102 475,935	7.3 8.1 7.1
UNFILLED ORDERS													
All manufacturing industries 5	930,640	930,167	919,011	0.1	1.2	0.7	943,137	939,547	922,570	860,105	(X)	(X)	9.7
Construction materials and supplies Information technology Computers and related products Motor vehicle and parts	59,045 126,321 3,244 14,132	58,944 125,837 3,119 14,052	57,747 125,134 3,204 13,936	0.2 0.4 4.0 0.6	0.6 -2.7	-7.0	3,244	127,436 3,119	3,204	56,729 125,751 3,415 13,846	(X) (X) (X) (X)	(X) (X) (X) (X)	5.0 2.3 -5.0 4.4
Capital goods Nondefense capital goods <sup>3</sup> Excluding aircraft Defense capital goods <sup>4</sup>	714,158 566,391 218,583 147,767	565,790 217,787	555,625 215,212	0.1 0.1 0.4 0.2	1.5 1.8 1.2 0.1	1.8 0.8	220,809	571,517	558,754 214,751	649,959 497,935 195,446 152,024	(X) (X) (X) (X)	(X) (X) (X) (X)	11.2 14.8 13.0 -0.5
Consumer goodsConsumer durable goods	4,846 4,846	4,919 4,919	4,907 4,907	-1.5 -1.5		-3.2 -3.2				5,181 5,181	(X) (X)	(X) (X)	-1.2 -1.2
TOTAL INVENTORIES													
All manufacturing industries		,	614,564	0.3			· ·	616,914	, , , , , , , , , , , , , , , , , , ,		(X)	(X)	6.6
Construction materials and supplies Information technology Computers and related products Motor vehicle and parts	57,866 42,269 6,089 26,786	42,103 5,902	57,967 42,000 6,006 26,799	-0.2 0.4 3.2 1.0	0.2 -1.7	0.0 1.1 0.2 0.5	41,572 5,826	42,328 5,889	41,764 5,781	55,877 40,842 5,201 24,340	(X) (X) (X) (X)	(X) (X) (X) (X)	4.1 1.8 12.0 8.8
Capital goods Nondefense capital goods <sup>3</sup> Excluding aircraft Defense capital goods <sup>4</sup>	194,219 174,514 117,734 19,705	172,771	116,560	0.7 1.0 0.7 -2.1	0.3	1.1	193,348 173,458 116,865 19,890	173,199 117,818	170,188 115,911	175,920 155,147 107,810 20,773	(X) (X) (X) (X)	(X) (X) (X) (X)	9.9 11.8 8.4 -4.3
Consumer goods Consumer durable goods Consumer nondurable goods	186,494 27,423 159,071	27,218		-0.2 0.8 -0.3		-0.4		27,539		176,623 26,001 150,622	(X) (X) (X)	(X) (X) (X)	5.2 3.6 5.5

X Not Applicable

<sup>&</sup>lt;sup>p</sup> Preliminary

<sup>&</sup>lt;sup>r</sup> Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Topical series are regroupings of the separate industry categories.

<sup>&</sup>lt;sup>3</sup> Nondefense capital goods industries include: small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery; photographic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment; all other machinery; electronic computers; computer storage devices; other computer peripheral equipment; communications equipment; search and navigation equipment; electronical, measuring, and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies.

<sup>&</sup>lt;sup>4</sup> Defense capital goods industries include: small arms and ordnance; communications equipment; aircraft; missiles, space vehicles, and parts; ships and boats; and search and navigation equipment.

<sup>&</sup>lt;sup>5</sup> Estimates and percent changes exclude semiconductor industry data.

<sup>&</sup>lt;sup>6</sup> Based on year-to-date for shipments and new orders, but on same month prior year for unfilled orders and inventories. See note at end of Table 2 relating to survey error and revision.

Table 6. Value of Manufacturers' Inventories, by Stage of Fabrication, by Industry Group<sup>1</sup>

[Estimates are shown in millions of	o dollars a		ed on data Seasonally A		wanura	cturers 3	nipments,		easonally Adj		
		Monthly	_	Pei	rcent Chan	ige		Mon	nthly		Percent
Industry	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Feb Mar.	Jan Feb.	Dec Jan.	Mar. 2012 <sup>p</sup>	Feb. 2012 <sup>r</sup>	Jan. 2012	Mar. 2011	Change Mar. 12/11
MATERIALS AND SUPPLIES											
All manufacturing industries	203,575	202,403	202,561	0.6	-0.1	0.9	203,342	202,531	202,425	191,197	6.4
Durable goods industries	3,303 4,669 14,232 16,586	120,100 3,329 4,617 14,357 16,514 23,265 18,649	119,937 3,351 4,584 14,180 16,408 22,987 18,670	0.7 -0.8 1.1 -0.9 0.4 0.7 1.9	0.1 -0.7 0.7 1.2 0.6 1.2 -0.1	1.1 -0.6 2.2 1.1 0.7 0.9 1.8	119,956 3,281 4,694 13,839 16,481 23,332 18,712	120,070 3,451 4,632 14,057 16,480 23,258 18,608	3,496 4,574 13,932 16,506	111,227 3,159 4,185 13,190 15,448 20,817 17,601	7.8 3.9 12.2 4.9 6.7 12.1 6.3
Electrical equipment, appliances, and components Transportation equipment Furniture and related products	6,767 22,277 3,234	6,831 21,891 3,208	6,874 22,193 3,291	-0.9 1.8 0.8	-0.6 -1.4 -2.5	3.5 0.5 -0.3	6,842 22,164 3,209	6,874 22,040 3,200	6,826 22,260 3,293	6,459 20,256 3,177	5.9 9.4 1.0
Miscellaneous products	14,450 4,535 1,286 1,479 988 303 6,774 2,681 18,609	7,439 82,303 14,446 4,468 1,298 1,470 995 302 6,759 2,717 18,546 22,587 8,715	7,399 82,624 14,333 4,434 1,292 1,469 990 295 6,752 2,582 18,939 22,752 8,786	0.2 0.4 0.0 1.5 -0.9 0.6 -0.7 0.3 0.2 -1.3 0.8 0.8	0.5 -0.4 0.8 0.8 0.5 0.1 0.5 2.4 0.1 5.2 -2.1 -0.7 -0.8	1.6 0.6 -0.4 1.2 -0.5 -0.5 2.6 -1.0 0.6 1.6 3.9 -2.0	7,402 83,386 14,370 4,660 1,270 1,456 972 296 6,809 2,677 19,325 22,784 8,767	7,470 82,461 14,608 4,638 1,286 1,455 995 300 6,805 2,708 18,138 22,763 8,765	82,305 14,659 4,643 1,283 1,446 995 298 6,797	6,935 79,970 14,326 4,414 1,247 1,318 786 299 6,763 2,711 17,260 22,515 8,331	6.7 4.3 0.3 5.6 1.8 10.5 23.7 -1.0 0.7 -1.3 12.0 1.2
WORK IN PROCESS											
All manufacturing industries.  Durable goods industries.  Wood products.  Nonmetallic mineral products.  Primary metals.  Fabricated metal products.  Machinery.  Computers and electronic products.  Electrical equipment, appliances, and components.  Transportation equipment.  Furniture and related products.	146,257 1,545 1,206 10,222 13,440 15,514 17,367 3,771 78,736 1,092	193,841 145,919 1,571 1,217 10,247 13,479 15,526 17,250 3,790 78,415 1,078	192,597 145,061 1,552 1,216 10,147 13,366 15,761 17,335 3,870 77,374 1,058	0.0 0.2 -1.7 -0.9 -0.2 -0.3 -0.1 0.7 -0.5 0.4	0.6 0.6 1.2 0.1 1.0 0.8 -1.5 -0.5	0.8 -2.7 0.1 0.5 2.3 -0.1 3.2 0.3 0.9	193,410 145,245 1,572 1,253 9,987 13,340 15,388 17,111 3,731 78,458 1,084	194,059 145,938 1,581 1,244 10,101 13,515 15,664 17,268 3,820 78,317 1,075	143,813 1,535 1,203 9,802 13,365 15,495 17,267 3,864 76,894 1,059	179,133 133,578 1,572 1,205 9,170 11,865 14,472 17,766 3,537 69,728 1,046	8.0 8.7 0.0 4.0 8.9 12.4 6.3 -3.7 5.5 12.5 3.6
Miscellaneous products  Nondurable goods industries. Food products. Beverage and tobacco products. Textiles. Textile products. Apparel Leather and allied products. Paper products. Printing Petroleum and coal products. Chemical products. Plastics and rubber products.	3,587 5,620 825 443 364 106 1,235 1,152	3,346 47,922 3,552 5,602 449 355 104 1,250 1,144 17,622 15,034	3,382 47,536 3,604 5,630 458 353 104 1,253 1,112 17,049 15,165 1,985	0.5 -0.8 1.0 0.3 0.6 -1.3 2.5 1.9 -1.2 0.7 -2.9 0.5 0.4	-1.1 0.8 -1.4 -0.5 -0.4 -2.0 0.6 0.0 -0.2 2.9 3.4 -0.9 0.3	-0.7 1.9 2.2 -0.1 -3.1 -3.6 -0.8 -2.8 2.7 -2.2 1.9 3.6 0.2	3,321 48,165 3,473 5,741 809 448 348 104 1,220 1,171 17,825 14,993 2,033	3,353 48,121 3,627 5,839 455 344 106 1,251 1,200 17,422 15,024	15,973	3,217 45,555 3,331 5,635 767 479 343 84 1,235 1,260 15,661 14,798	3.2 5.7 4.3 1.9 5.5 -6.5 1.5 23.8 -1.2 -7.1 13.8 1.3 3.6
FINISHED GOODS											
All manufacturing industries	107,892 3,831 5,479 10,391 16,414 23,517	220,215 107,236 3,820 5,461 10,330 16,425 23,348 11,694	219,406 107,167 3,828 5,462 10,315 16,379 22,888 11,630	0.3 0.6 0.3 0.3 0.6 -0.1 0.7	0.4 0.1 -0.2 0.0 0.1 0.3 2.0 0.6	0.2 0.1 -2.7 -0.9 -0.3 -0.5 2.2 0.0	219,771 107,975 3,961 5,659 10,452 16,646 24,022 11,485	220,324 108,301 3,949 5,605 10,276 16,528 24,171 11,936	106,343 3,826 5,463 10,119 16,243 22,977	207,781 101,669 4,001 5,394 9,736 16,331 20,724 11,117	5.8 6.2 -1.0 4.9 7.4 1.9 15.9 3.3
and components	5,271 17,069 2,326 11,823	5,229 16,942 2,346 11,641	5,221 17,164 2,334 11,946	0.8 0.7 -0.9 1.6	0.2 -1.3 0.5 -2.6	3.8 0.5 -2.1 -3.1	5,180 16,765 2,222 11,583	5,278 16,674 2,279 11,605	5,150 16,773 2,304 11,903	5,250 14,937 2,412 11,767	-1.3 12.2 -7.9 -1.6
Nondurable goods industries	27,501 6,827 1,498 1,118 1,411 488 5,937 1,491	112,979 27,473 6,738 1,483 1,119 1,403 496 5,875 1,475 21,908 34,741	112,239 27,267 6,755 1,487 1,128 1,414 499 5,848 1,627 21,338 34,876 10,000	0.1 0.1 1.3 1.0 -0.1 0.6 -1.6 1.1 1.1 -1.2 -0.2	0.7 0.8 -0.3 -0.8 -0.8 -0.6 0.5 -9.3 2.7 -0.4	0.3 0.6 -0.6 0.9 -3.8 0.0 -0.8 -0.2 -1.0 1.6 0.1	111,796 26,659 6,873 1,486 1,120 1,327 476 5,946 1,471 21,087 34,786 10,565	112,023 27,064 6,685 1,496 1,130 5,912 1,433 20,941 35,123 10,367	110,112 26,540 6,644 1,498 1,141 1,438 518 5,825 1,583 20,392 34,627 9,906	106,112 25,341 6,551 1,375 1,127 1,182 472 6,002 1,658 18,865 33,708 9,831	5.4 5.2 4.9 8.1 -0.6 12.3 0.8 -0.9 -11.3 11.8 3.2 7.5

Preliminary Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

Table 7. Ratios of Manufacturers' Inventories to Shipments and Unfilled Orders to Shipments, by Industry Group<sup>3</sup>

[Based on Seasonally Adjusted data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

-	Inver	ntory/Shi	pments r	atio	Unfilled Orders/Shipments ratio <sup>1</sup>				
Industry	Mar 2012 <sup>p</sup>	Feb 2012 <sup>r</sup>	Jan 2012	Dec 2011	Mar 2012 <sup>p</sup>	Feb 2012 <sup>r</sup>	Jan 2012	Dec 2011	
All manufacturing industries <sup>2</sup>	1.33	1.33	1.33	1.33	(X)	(X)	(X)	(X)	
Durable goods industries <sup>2</sup>	1.80 1.56 1.47 1.31		1.79 1.54 1.44 1.27	1.63 1.37	6.17 (X) (X) 1.24	(X) (X)	(X) (X)		
Fabricated metal products	1.78 1.90 1.63	_	1.75 2.06 1.59	1.91 1.57	2.68 4.25 6.04				
and components Transportation equipment Furniture and related products Miscellaneous products	1.50 2.37 1.18 1.59	2.38 1.19	1.53 2.31 1.18 1.64	2.44 1.21	2.93 16.26 1.48 (X)	16.56	15.57	16.45	
Nondurable goods industries Food products Beverage and tobacco products Textiles Apparel Leather and allied products Printing Petroleum and coal products. Chemical products Chemical products	0.94 0.74 1.35 1.41 1.59 1.97 2.87 0.98 0.78 0.75 1.17	0.75 1.35 1.43 1.60 1.93 2.96 0.98 0.79	0.95 0.72 1.39 1.43 1.60 1.88 2.86 0.98 0.78 0.77 1.18	0.72 1.32 1.44 1.63 1.88 2.93 0.97 0.78 0.78	(X) (X) (X) (X)	(X) (X) (X) (X)	(X) (X) (X) (X) (X)	(X) (X) (X) (X) (X) (X)	

X Not Applicable Preliminary

Table 8. Revisions to Previously Published Monthly Percent Changes<sup>3</sup>

Based on Seasonally Adjusted data from the Manufacturers' Shipments, Inventories, and Orders Survey.

Shipments New Orders Unfilled Orders Inventories Industry 2011-2011 2011-2011-Mar<sup>1</sup> Marl Feb Mar1 Feb Feb Mar Feb 2012 2012 2012 All manufacturing industries. (X 0.1 0.2 0.3 0.1 (X) Durable goods industries. -0. (X) (X) 0.0 0.0 (X) (X) -0.2 Wood products..... Nonmetallic mineral products... (NA) (NA) (NA) (NA) 0.6 (X) (X) 0.7 0.7 1.0 0.4 0.8 0.4 1.7 0.7 2.0 0.1 Primary metals. -0.2 0.8 0.6 1.1 Fabricated metal products... 0.0 0.2 Machinery.. 0.0 0.5 0.2 Computers and electronic products... 0.3 0.1 0.9 -0.1 0.1 0.0 0.1 Electrical equipment, appliances, 0.6 0.5 0.4 0.5 -0.2 0.0 -0. and components....... Transportation equipment 0.2 1.1 -0.3 0.4 0.4 1.2 1.0 0.6 Furniture and related products... (X) (X) (X) (X) (X) 0.7 (X) (X) 0.3 Miscellaneous products (X) 0.2 0.3 Nondurable goods industries... Food products.... 0.2 0.9 0.5 0.6 1.3 0.8 0.2 0.5 0.1 (X (NA) (NA) (X) (NA) (NA) (X) (X) (X) (X) (X) (X) (X) (NA) Beverage and tobacco products.... 0.2 (NA) (NA) (NA) (NA) Textiles. Textile products... 0.3 Apparel.....Leather and allied products..... (NA) (NA) 0.6 (NA (NA) Paper products... (NA (NA 0.2 (X) (X) Petroleum and coal products.. (NA) (NA 0.5 Chemical products..... Plastics and rubber products... (NA (NA (NA 0.2 (NA 0.5

r Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Excludes the following industries with no unfilled orders: Wood products; nonmetallic mineral products; medical equipment and supplies; office supplies; other miscellaneous manufacturing; cutlery and handtools; farm and garden machinery; computer storage and peripheral devices; audio and video equipment; manufacturing and reproducing magnetic and optical media; batteries; automobiles; light trucks and utility vehicles; heavy duty trucks; and miscellaneous furniture.

<sup>&</sup>lt;sup>2</sup> Unfilled orders to shipments ratio excludes semiconductor manufacturing

X Not Applicable

NA Not Available

<sup>&</sup>lt;sup>1</sup> The current month revisions are the difference between the advance percent change and the percent change as shown in this publication.

<sup>&</sup>lt;sup>2</sup> The twelve month revisions are the differences between the month-to-month percent changes of the preliminary and final estimates. The monthly averages are the simple averages of the absolute values of the differences for the months specified. The advance to final percent change revisions for the durable goods industries are shown in the advance report for the month.

<sup>&</sup>lt;sup>3</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,300 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 65 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,300 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,300 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.

#### **Benchmark Notice**

Revised historical data for Manufacturers' Shipments, Inventories, and Orders will be issued on May 18, 2012. These revisions reflect:

- benchmarking the shipments and inventories data to the 2010 Annual Survey of Manufactures (ASM) data, as well as revised ASM benchmarks for prior years;
- incorporating the unfilled orders to shipments ratios obtained from the 2009/2010 Manufacturers' Unfilled Orders Survey by applying these ratios to the respective ASM shipments data, as well as incorporating revised unfilled orders to shipments ratios for prior years;
- adjusting the new orders data to be consistent with the benchmarked shipments and unfilled orders data;
- correcting monthly data for late receipts, reclassifications of reported data, and revisions to previously reported data;
- incorporating the monthly data corrections when producing estimates for industry groups for which we identified companies to be tabbed separately from the link-relative estimation procedure;
- implementing a new SAS<sup>®</sup> benchmarking program, which is based on the same benchmarking methodology as the previous ASCII Fortran program; and
- updating the seasonally adjusted data, based on the results of benchmarking and the recent annual review of the seasonal adjustment models.

An accompanying press release will include the revised 2012 January through March data. Please call Jessica Young on (301) 763-4832 with any questions.